



2020

Texas Women in

Commercial Real Estate



Butler-Cohen Design + Build
Jennifer Garaghty (Grewal)
New Business and Marketing Manager

P: 714.552.8666
 jennifer@butlercohen.com
 3200 Southwest Freeway Suite 1575
 Houston, TX 77027
 www.butlercohen.com

I'm a people person, goal orientated, and extremely funny door opener who can walk and talk with the best of them. I humanize our company through marketing and I thrive

at connecting the dots to reach decision makers. I went to school for fashion design yet hard hats won out.

Leaders in full-service construction serving the educational, industrial, commercial and justice markets. When you partner with Butler-Cohen, you'll experience design and construction the way it's meant to be.

What advice would you give to your younger self?

If you do something, do it well. No matter what I'm working on or who I am meeting with, I give every situation the best of me. I don't want my name associated with something that is less than stellar.

Name a charity or cause that you are passionate about:

My cousin was adopted from an orphanage in Panama called Hogar Malambo. It's been a special place to go back and visit throughout the years. <https://www.hogarmalambo.org>



Butler-Cohen Design + Build
Abigail Soto
Pre-Construction Manager

P: 713.534.1800
 abigail@butlercohen.com
 3200 Southwest Freeway Suite 1575
 Houston, TX 77027
 www.linkedin.com/in/abigail-soto-14926271

Pre-Construction Manager experienced in collaborating with designers, construction management teams, and subcontractors in evaluating all documentation associated with the design-build process including commercial, justice, and educational projects. My attention to detail is reflected in my thorough cost estimates. I enjoy performing calculations and research to develop cost-reducing methods, managing the bidding process, and forming strong relationships with all parties involved.

Leaders in full-service construction serving the educational, industrial, commercial and justice markets. When you partner with Butler-Cohen, you'll experience design and construction the way it's meant to be.

Do you have a favorite quote or saying/What advice would you give to your younger self?

"Know what you don't know". Ask questions, leaders have the confidence to ask questions and don't let what they don't know keep them from going forward successfully.

Name a charity or cause that you are passionate about:

Supporting the Gulf Coast Regional Blood Center is a selfless way to give back to our community. Feel free to visit www.giveblood.org to find out how you can help.



CenterPoint – Houston Regional Office
Danielle Radtke
Senior Vice President, Asset Management

P: 832.431.3097
 dradtke@centerpoint.com
 800 Town and Country Blvd., Suite 500
 Houston, TX 77024
 www.centerpoint.com

Danielle is a 21-year veteran at CenterPoint. She is responsible for managing CenterPoint's asset portfolio and executing the Company's investment strategy in the Central Region. She oversees

and manages a team of fourteen people that handle the property operations for 192+ properties. She also oversees leasing for 23 Million SF of industrial assets.

CenterPoint is an industrial real estate company made up of dedicated thinkers, innovators and leaders with the creativity and know-how to tackle the industry's toughest challenges. We're proud that nearly 50% of all CenterPoint Properties' employees are women and take great pride in promoting equality, leadership and personal growth for everyone.

Do you have a favorite quote or saying?

"Whatever you can do, or dream you can, begin it. Boldness has genius, power and magic in it." - Johann Wolfgang von Goethe

Name a charity or cause that you are passionate about:

Young Life (www.younglife.org) Young Life is a non-profit Christian ministry that reaches out to middle school, high school and college aged kids in all 50 states of the U.S. as well as 90 countries around the world. They are funded through donations from individuals, foundations as well as businesses.



Drake Commercial Group
Deborah Bauer
Founder

P: 210.402.6363 | F: 210.402.6767
 deborah@drakecommercial.com
 4630 N Loop 1604 W Suite 510
 San Antonio, TX 78249
 www.drakecommercial.com

Founded Drake Commercial Group in 1992 as one of a few women in a male dominated world of Commercial Real Estate large land transactions. Deborah has taken the business to one of the most respected commercial companies representing some of the largest land, retail and multi-family sites. She is the recipient of numerous awards including the Crew National Impact Award-Entrepreneurial Spirit.

Drake Commercial Group represents investors and developers for retail, office, multi-family and large master planned developments. Deborah has won several awards including Best in Commercial Real Estate, Best Land Deal and Best Office Lease.

What advice would you give to your younger self?

My mother was my role model for how to be a lady in everything you do. She treated everyone with compassion and respect. I strive everyday to be like her. She taught me the love of family and putting God first in your life.

Name a charity or cause that you are passionate about:

As one of the founders, Women Give Back is a non-profit donating 100% of funds to charity. Through fundraising campaigns, WGB has reinvested thousands of dollars back into San Antonio. <https://womengiveback.com/>





Emersons Commercial Real Estate

Karen Simon

Managing Partner

P: 817.832.4646
ksimon@emersoscre.com
4200 S. Hulen Street, Suite 412
Fort Worth, TX 76109
www.emersoscre.com

Karen L. Simon is the Managing Partner of the Emersons Commercial Real Estate office located in Fort Worth, Texas. Karen specializes in office, retail industrial and land sectors in both leasing and sales and is responsible for marketing activities west of Dallas County. Ms. Simon has completed over 900+ transactions encompassing thousands of acres of land and 6,000,000 square feet of building area. Karen with over 30 years of brokerage experience was the first woman in Tarrant County to practice industrial real estate and the first female broker to be named the highest industrial producer in the Dallas/Fort Worth area during her years with Henry S. Miller.

Emersons Commercial Real Estate Co. manages and or leases over 7M square feet in DFW. Its partners bring a combined 100 years of experience to the management of our client portfolio. Through our ownership in 1045, we are active throughout the country and manage more than 100 million square feet. Our proactive approach to management seeks to maximize NOI through operating efficiencies, and to preserve and enhance asset value, while maintaining strong tenant relations on behalf of our clients.

What advice would you give to your younger self?

Always make an effort to research and be familiar with the properties and area that you are focusing on. Knowledge is power. Be prepared and be courteous.

Name a charity or cause that you are passionate about:

I am a big supporter of the Jewel Charity Ball whose primary function is to raise money for Cooks children's hospital. No child will be untreated because of the lack of money to pay - Uncompensated care is key.



Hartman Income REIT

Amy R. Garcia

Regional Director of Property Management - San Antonio

P: 210.714.5220
agarcia@hi-reit.com
613 NW Loop 410, Suite 560
San Antonio, TX 78216
www.hi-reit.com

I am an experienced Regional Director with a demonstrated history of working in the commercial real estate industry. Skilled in Commercial Leasing, Working with Landlords, Construction Management, Tenant Retention, and Property Management.

For more than 35 years, Hartman has delivered commercial space for lease with an unparalleled customer experience and a personal touch in the three largest markets in Texas: Houston, Dallas and San Antonio.

Do you have a favorite quote or saying?

The only way to do GREAT work is to LOVE what you do!

Name a charity or cause that you are passionate about:

Ronald McDonald House Charities - San Antonio
www.rmhsanantonio.org



Hartman Income REIT

Kacie Skeen-Kinnamon

Vice President of Leasing- Houston/San Antonio

P: 832.655.1196
kskeen@hi-reit.com
2909 Hillcroft Suite 420
Houston, TX 77057
www.hi-reit.com

Kacie Skeen-Kinnamon, graduated from University of Houston-Downtown Magna Cum Laude. She began her real estate career in property management managing over 1 million square feet. She then transitioned into Leasing and has consistently been a Top Producer since 2016. She worked her way up to Vice President and currently leases a portfolio of over 1.2 million square feet in Houston and San Antonio while managing her sales team.

For more than 35 years, Hartman has delivered commercial space for lease with an unparalleled customer experience and a personal touch in the three largest markets in Texas: Houston, Dallas and San Antonio.

What advice would you give to your younger self / Do you have a favorite quote or saying?

"If you set your goals ridiculously high and it's a failure, you will fail above everyone else's success." -James Cameron. Aim high and do whatever it takes.

Name a charity or cause that you are passionate about:

Ever since 2015 when her mother survived a massive heart attack, Kacie has been an advocate, volunteer, and donor for The Heart Foundation, theheartfoundation.org. She also is involved and passionate about her church RPC, riverpointe.org.



Hartman Income REIT

Kimberly Strickland

Chief Operating Officer

P: 713.467.2222
kstrickland@hi-reit.com
2909 Hillcroft Suite 420
Houston, TX 77057
www.hi-reit.com

Kimberly Strickland serves Hartman as Chief Operations Officer. Mrs. Strickland's responsibilities include oversight of property management, marketing, office services and human resources encompassing over 100 employees, more than 60 commercial properties, and eight million square feet.

For more than 35 years, Hartman has delivered commercial space for lease with an unparalleled customer experience and a personal touch in the three largest markets in Texas: Houston, Dallas and San Antonio.

Do you have a favorite quote or saying?

"Do not let kindness and truth leave you; Bind them around your neck, Write them on the tablet of your heart." - Proverbs 3:3

Name a charity or cause that you are passionate about:

I have a passion for helping animals and finding them the best homes. Houston Friends 4 Life <https://friends4life.org/>





Hartman Income REIT
Lisa Tomich
Regional Director of Property Management - Dallas
 P: 713.467.2222
 ltomich@hi-reit.com
 2909 Hillcroft Suite 420
 Houston, TX 77057
 www.hi-reit.com

Lisa Tomich serves as the Regional Director of Property Management for Hartman Income REIT's Dallas portfolio. Overseeing the management operations of 17 office, retail and flex buildings totaling over 2.6 million square feet, she has been with the Company for 5 years. She leads a high performing team of 40+ Property Management professionals throughout Dallas, Arlington and Irving.

For more than 35 years, Hartman has delivered commercial space for lease with an unparalleled customer experience and a personal touch in the three largest markets in Texas: Houston, Dallas and San Antonio.

What advice would you give to your younger self?

Your life will be composed of many chapters. Learn from each of them, take away the positives and be ok with starting a new one.

Name a charity or cause that you are passionate about:

The Salvation Army - <https://www.salvationarmyusa.org>
 Treasured Friends Animal Rescue - <http://www.treasuredfriendsrescue.org>



Lane Property Tax Advocates
Rhonda Reynolds Jones
Vice President - Consulting Services
 P: 832.358.2000 | F: 832.358.2055
 rhonda@lanepropertytax.com
 8990 Hempstead Highway, Suite 100
 Houston, TX 77008
<https://lanepropertytax.com/>

Rhonda Jones is a licensed Realtor, holds a Property Tax Consultant license and leads business development efforts for Lane Property Tax Advocates. In her 20+ years in the real estate industry, she has experience with property tax protest, property management, renovations and being a Realtor.

Lane Property Tax Advocates specializes in helping commercial property owners reduce their tax burden. Our experienced team understands clients' needs, develops plans and delivers tailored services to achieve maximum property tax savings.

Do you have a favorite quote or saying?

"I've learned that people will forget what you said, people will forget what you did, but people will never forget how you made them feel." -Maya Angelou

Name a charity or cause that you are passionate about:

Treasured Vessels Foundation - treasuredvesselsfoundation.org
 The after care and dedication Alicia Bush puts into the healing and mental health of these girls who were exploited in sex trafficking is truly a gift from God.



Method Architecture
Jackie Rye, AIA
Associate Principal
 P: 713.842.7500
 jrje@methodarchitecture.com
 2118 Lamar Street, Suite 200
 Houston, TX 78216
 www.methodarchitecture.com

Jackie Rye is an Associate Principal at Method Architecture. She oversees one of Method's ground-up buildings teams and manages some of the firm's largest and most complex projects. From office and industrial to retail and hospitality, Jackie manages a breadth of project types from start to finish.

Method Architecture is an ego-free architecture firm specializing in ground-up and tenant interiors projects for industrial, office, retail, hospitality, breweries and distilleries, and public clients. Method has offices in Houston, Austin, Dallas, and San Antonio.

Do you have a favorite quote or saying?

My favorite quote is "If at first you don't succeed, fix your ponytail, and try again."

Name a charity or cause that you are passionate about:

Big Brothers Big Sisters <https://www.bbbs.org> makes meaningful, monitored matches between adult volunteers and children in order to develop positive relationships that will help children realize their potential and strengthen their community.



Netco Investments, Inc.
Anna Rodriguez
Real Estate Manager
 P: 972.867.1100 Ext 25
 anna@netcoinvestments.com
 1800 Preston Park Blvd. Suite 104
 Plano, TX 75093
 www.netcoinvestments.com

Anna began her career Anna began her 20 year career in Commercial Real Estate with companies such as Bradford Commercial, Fobare Commercial, Dalfen Corporation, Hudson Peters Commercial and Tekin & Associates. Her 10 year tenure at Bradford Commercial included Lease Administration providing support for the Industrial Brokerage team, Property Management of several Industrial portfolios, Marketing and Leasing of several property listings. Her transactions include a 15,000 sq.ft. lease of industrial warehouse to Xtreme Wheel & Tires and is working on a CPM designation through IREM.

Established in 2002, NetCo Investments, Inc. is a privately held commercial real estate investment company focused on acquiring, redeveloping and repositioning shopping centers and vacant retail buildings. Whether the asset is in need of aggressive leasing, better management or redevelopment, NetCo Investments is experienced in each of these areas. Our hands-on management style ensures the quality, value, and a firm commitment to each investor, lender, tenant, and community in which we invest.

Do you have a favorite quote or saying?

I can do all things through Christ who strengthens me!

Name a charity or cause that you are passionate about:

Brighter Tomorrow's Women's Shelter and any organization that helps battered women.





Prologis
Kate Rutherford
Real Estate and Customer Experience, Regional VP
 P: 847.420.8321
 krutherf@prologis.com
 2021 McKinney Ave, Suite 1050
 Dallas, TX 75201

Kate Rutherford is Real Estate and Customer Experience, Regional VP in the Dallas office for Prologis. In this capacity, she is responsible for the property and customer account management in the Dallas, Houston, San Antonio, Austin and Nashville markets. Previously, Kate was Leasing Manager and Senior Property Manager in the Chicago office for Prologis.

Prior to joining Prologis, Kate worked for Colliers International and Trammell Crow Company, specializing in asset and property management.

Kate is an active member of CREW, IWIRE and the National Association of Industrial and Office Properties (NAIOP). She holds a Bachelor of Science degree from Towson University and is currently pursuing the CCIM designation.



Rastegar Property Company
Kim Langers
Chief Operations Officer
 P: 512.729.7777
 connect@rastegarproperty.com
 1705 S. Capital of Texas Hwy, Suite 400
 Austin, TX 78746
 rastegarproperty.com

As Chief Operations Officer of Rastegar Property Company, Kim oversees and coordinates the activities of the asset management and development team, marketing, technology, business strategy, and operations. She is instrumental in fostering the growth of the company and building a team that takes it to the next level.

Rastegar Property Company is a technology-enabled private real estate investment firm focused on value-add and development in all asset classes throughout Austin and the southwest United States.

Do you have a favorite quote or saying?

“It’s better to do nothing with your money than something you don’t understand.” - Suze Orman

Name a charity or cause that you are passionate about:

Mothers Against Drunk Driving (MADD) is one of my favorite charities because it has been effective in changing laws and given a powerful voice to the victims.



Rastegar Property Company
Kellie Rastegar
Co-founder & Creative Director
 P: 512.729.7777
 connect@rastegarproperty.com
 1705 S. Capital of Texas Hwy, Suite 400
 Austin, TX 78746
 rastegarproperty.com

As Co-founder & Creative Director of Rastegar Property Company, Kellie specializes in luxury, residential, commercial, and new development of real estate. Her

passions include philanthropy and arts & design, and her customer service, communications & hospitality background helps Rastegar deliver top services to clients, ensuring every detail runs smoothly, every time.

Rastegar Property Company is a technology-enabled private real estate investment firm focused on value-add and development in all asset classes throughout Austin and the southwest United States.

Do you have a favorite quote or saying?

“Everything you can imagine is real.” - Pablo Picasso

Name a charity or cause that you are passionate about:

The Ocean Cleanup Project is something that I am very passionate about because of my strong commitment to environmental consciousness and best practices in conservation. The Ocean Cleanup is on a mission to developing advanced technologies to rid the world’s oceans from plastic pollution. www.theoceancleanup.com



Sandspoint Property, Ltd.
Alicia Church
Property Manager
 P: 713.219.1301
 abchurch@swcontrols.com



6720 Sands Point Dr. Suite 204
 Houston, TX 77074

LoopNet - <https://listingmanager.costar.com/listing/4022187>

I’ve been in Property Management business for 20 years maintaining Office, Retail and Warehouse spaces with family members who have their Real Estate Broker’s license. I work hand in hand with Contractors, Roofer and Architects on our remodelings.

We are a family run business. In our Office building we are owner users with long term Tenants. Our business is diversified with Office, Retail and Warehouse spaces in Houston and Dallas. Our properties are renovated and remodeled to maintain a quality of good standard.

What advice would you give to your younger self/Do you have a favorite quote or saying?

All Tenants want something different! Be Flexible.
 “The shoe that fits one person pinches another; there is no recipe for living that suits all cases.” by Carl Jung

Name a charity or cause that you are passionate about:

Houston SPCA, NPR-Nat’l Public Radio, Wounded Warriors, World Wild Life Fund
 Disable Veterans, Meals on Wheels



Strongtower Commercial Group

Dawn J. Brewer

Principal, MBA

P: 281.733.4077
dawn@strongtowercommercial.com
7717 Louetta Rd Ste. 12041
Spring, TX 77391
strongtowercommercial.com

Accomplished Professional with 15+ years of experience in Commercial & Residential Real Estate. Focused individual, proficient in Client Relationship Management,

Competitive Analysis, and Contract Negotiation in competitive markets. High level of integrity and dedication to company objectives.

Strongtower Commercial Group, the Premier Real Estate Investment, Brokerage and Management firm in Texas. We specialize in creating structured transactions, and establishing relationships that last by building trust. We work diligently to understand the needs of our clients, in order to achieve the results they desire.

What advice would you give to your younger self?

Confess your Trust; Command your Soul - Remain focused on the promises of God, always Trust in The Lord.

Name a charity or cause that you are passionate about:

B's Girls Foundation <https://bgirlfoundation.com/>



Osenbaugh and Associates

Lynny Osenbaugh, MAI, CCIM

Owner

P: 713.682.0695 F: 713.682.0698
losenbaugh@gmail.com
P.O. Box 55769
Houston, TX 77055
www.osenbaughandassociates.com

Ms. Osenbaugh is a TX real estate broker, real estate appraiser and qualified expert witness who has testified in condemnation cases involving right of ways, pipelines easements, bankruptcy, taxes, partial interests, construction defects, environmental, and inverse condemnation.

Osenbaugh and Associates is a Texas based real estate company specializing in appraisal, brokerage, consulting and litigation support. Our team is well qualified to assist clients in all property types including office, industrial, retail, multi-family, tax credit housing, land, billboards, energy/transportation/pipeline corridors, salt domes, as well as unique asset classes.

Do you have a favorite quote or saying?

Do what you love and you will never work a day in your life.

Name a charity or cause that you are passionate about:

CREW Foundation



SVN Dunn Commercial

Courtney Dunn, CCIM

Vice President

P: 972.998.2361
Courtney.dunn@svn.com
1202 Corporate Drive West
Arlington, TX 76006
www.dunncommercial.com

Courtney Dunn, CCIM serves as the Vice President of SVN Dunn Commercial where she facilitates the acquisition, disposition, and leasing of industrial & office properties in DFW. Courtney

currently serves on the board of the North Texas CCIM Chapter and is an active member of the Dallas Junior League.

SVN Dunn Commercial, is a full service commercial real estate brokerage firm. We provide commercial real estate services to large corporations, middle market businesses and individual entrepreneurial investors.

Do you have a favorite quote or saying?

"The secret of change is to focus all of your energy not on the old, but on building the new." Socrates

Name a charity or cause that you are passionate about:

Junior League of Dallas
<https://www.jld.net/>

The Junior League of Dallas is an organization of women committed to promoting voluntarism, developing the potential of women and improving the community through the effective action and leadership of trained volunteers.



Transwestern

Stephanie Swanson

Vice President

P: 713.468.4928
stephanie.swanson@transwestern.com
820 Gessner, Suite 200
Houston, TX 77024
www.transwestern.com

Stephanie oversees an office tower portfolio in the greater Houston area and directs property management operations for the Office Management Group. She is experienced in all aspects of real estate management, including property management, fiscal management and construction supervision of commercial high-rise, retail and industrial portfolios for institutional and private equity clients. Stephanie has served as the 2018 IREM Houston Chapter President, is a member of CREW and BOMA. She is currently serving on the Education and Products Committee for 2020 IREM National.

Transwestern is a privately held real estate firm of collaborative entrepreneurs who deliver a higher level of personalized service – the Transwestern Experience. Specializing in Agency Leasing, Asset Services, Occupier Solutions, Capital Markets and Research, our fully integrated global enterprise adds value for investors, owners and occupiers of all commercial property types. We leverage market insights and operational expertise from members of the Transwestern family of companies specializing in development, real estate investment management and research. Transwestern has 33 U.S. offices and assists clients from more than 219 offices in 37 countries through strategic alliances with France-based BNP Paribas Real Estate and Canada-based Devconore. Experience Extraordinary at transwestern.com and @Transwestern.

What advice would you give to your younger self?

The advice I would give my younger self would be to relax and take time for yourself. Do not become self absorbed within your position, but control the position by doing your best and allow yourself to let go when it is time to go home. Focus on work-life balance.

Name a charity or cause that you are passionate about:

Dress for Success Houston is a charity that I support and find very important for women that need assistance.

www.dfs-houston.org

"One woman, one suit, one job can change the world!" - quote from Dress For Success





Worth & Associates

Jordan Worth Arriaga

President of Operations and Property Management

P: 210.822.5220 | F: 210.822.5224
jordana@worthsa.com
7373 Broadway, Suite 201
San Antonio, TX 78209
www.worthsa.com

Jordan Worth Arriaga serves as the President of Operations and Property Management for Worth & Associates. With a strong background in commercial real estate investment banking, she is responsible for originating commercial loans for Worth & Associates and its affiliates in excess of \$400 million. She is also responsible for overseeing a property management staff that manages over 3 million square feet of commercial property in and around San Antonio.

Worth & Associates is a locally owned San Antonio commercial real estate development, investment and brokerage firm that operates a stable portfolio of more than 3 million square feet of commercial real estate properties owned and managed internally.

Do you have a favorite quote or saying?

“Without dreams and goals there is no living, only merely existing, and that is not why we are here.”
– Mark Twain

Name a charity or cause that you are passionate about:

Make-A-Wish Foundation (www.wish.org.) The Make-A-Wish foundation makes dreams a reality and gives children the spark to believe that anything is possible and the strength to fight harder against their illness.



Worth & Associates

Sandra Wilson

Vice President of Property Management

P: 210.377.0996 | F: 210.822.5224
sandraw@worthsa.com
10101 Reunion Place, Suite 170
San Antonio, TX 78216
www.worthsa.com

Sandra Wilson, Vice President Property Management for Worth & Associates Property Management, is responsible for providing leadership and motivation to promote a positive, growth-oriented environment for all property management staff as well as managing commercial properties in and around San Antonio and the south Texas region.

Worth & Associates is a locally owned San Antonio commercial real estate development, investment and brokerage firm that operates a stable portfolio of more than 3 million square feet of commercial real estate properties owned and managed internally.

Do you have a favorite quote or saying?

“I am no more, I am no less, I am enough.” By Philceena Heuertz

Name a charity or cause that you are passionate about:

St. Jude Children’s Research Hospital (stjude.org) Children and their families are never turned away but they are always given the gift of hope at no monetary cost.



Worth & Associates

Elisabeth Rose

Property Manager

P: 210.822.5220 | F: 210.822.5224
elisabethr@worthsa.com
2722 W. Bitters Road
San Antonio, TX 78248
www.worthsa.com

Elisabeth is a Property Manager for Worth & Associates Property Management. She manages a portfolio of 340,000 square feet of Class A Office and Flex Space in San Antonio, and leverages her experience in budget preparation, financial reporting and operations oversight to maximize profits for her Owners and deliver fantastic customer service to her Tenants.

Worth & Associates is a locally owned San Antonio commercial real estate development, investment and brokerage firm that operates a stable portfolio of more than 3 million square feet of commercial real estate properties owned and managed internally.

Do you have a favorite quote or saying?

“Never let success get to your head and never let failure get to your heart.” - Ziad K. Abdelnour

Name a charity or cause that you are passionate about:

Make-A-Wish Foundation (www.wish.org.) The Make-A-Wish foundation makes dreams a reality and gives children the spark to believe that anything is possible and the strength to fight harder against their illness.



Thanks for participating

Hope to see you again in 2021 Texas Women in Commercial Real Estate